

# Asset Owners

12–23 OCT 2026 • LONDON, UK

## **Diversifying Beyond™**

Autumn 2026

### **Africonomie**



## Diversifying Beyond

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Diversifying Beyond (DB) operates as an asset-owner-aligned institutional implementation platform designed to translate high-level board allocation priorities into rigorously governed, investable mandates and transaction structures. The platform executes the critical sequence from initial due diligence and fiduciary assessment through institutional governance, final financial close, and post-allocation stewardship.

Participating institutions commit one active allocation or deployment mandate to the platform. Over two focused weeks in London, executive leadership subjects the mandate to rigorous market testing, risk-aligned structuring, and comprehensive due diligence. Participating delegation leaders leave with a fully finalized, board-ready investment pack designed for immediate review by their Investment Committee and Board of Directors.

In collaboration with global asset owners, fund managers, and key advisors, DB establishes strategic investment pathways, screens and curates high-conviction opportunities, oversees multi-jurisdictional structuring and diligence, and convenes like-minded co-investors to drive financial close while ensuring ongoing fiduciary oversight.

## Strategic Differentiation and Governance Framework

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- **Demand-Led Mandate Alignment.** The platform originates strictly from your institution's asset allocation priorities. Opportunities and asset managers are rigorously screened against board-approved risk parameters rather than evaluated as unsolicited transaction pitches.
- **Decision-Oriented Governance.** Every working session yields a formal, accountable deliverable owned by your executive delegation. Programme success is defined by institutional readiness and actionable recommendations for immediate Investment Committee consideration.
- **Executive Duty Continuity.** Two full Executive Office Days and four designated afternoon sessions are integrated into the schedule, ensuring senior leadership maintains ongoing oversight of core institutional operations alongside mandate progression.

- **End-to-End Fiduciary Oversight.** Advancing mandates transition seamlessly into the ongoing Diversifying Beyond implementation framework for multi-jurisdictional structuring, co-investor syndicate alignment, formal institutional approval, financial close, and long-term asset stewardship.

## Institutional Deliverables and Board Governance Pack

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- **Board-Approved Investment Mandate.** A formalized, written implementation strategy and strategic diversification roadmap explicitly aligned with board risk-return directives.
- **Fiduciary Readiness Framework.** A definitive triage assessment categorizing opportunities into incubation, structuring, or active due diligence pathways, ensuring advisory capital and internal resources are deployed efficiently.
- **Validated Implementation Shortlist.** A rigorously vetted pipeline of asset managers, transaction structures, and direct co-investment opportunities tailored to mandate specifications.
- **Committee Approval Documentation.** A comprehensive, committee-ready investment submission pack, accompanied by a governance approval workplan and a 90-day execution framework with clear executive accountability.

### Executive Submission Deadline: Friday, 2 October 2026

Participation is strictly capped to maintain cohort governance standards. Institutional delegations requiring UK entry authorization are advised to initiate diplomatic clearance protocols immediately upon mandate confirmation; application deadlines do not guarantee visa processing timelines.

## Strategic Mandate Execution Pipeline

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The platform enforces a disciplined ten-stage governance and execution architecture, translating board allocation priorities into post-close fiduciary stewardship. Stages 01 to 08 are completed during the London executive sessions, directly yielding committee-ready deliverables, while Stages 09 and 10 govern legal close and long-term portfolio monitoring.

|    | GOVERNANCE STAGE                      | STRATEGIC PURPOSE & FIDUCIARY DELIVERABLE                                                                                                           |
|----|---------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------|
| 01 | Board Priority Alignment              | Executive framing of board-level asset allocation targets, capital deployment directives, and strategic risk appetite.                              |
| 02 | Mandate Formalization                 | Translating allocation priorities into formalized mandate specifications: sector bounds, ticket size, return benchmarks, and governance parameters. |
| 03 | Opportunity Triage & Risk Screening   | Testing opportunities against mandate parameters to categorize candidate transactions into incubation, structuring, or diligence tracks.            |
| 04 | Curated Origination & Selection       | Rigorous mapping and multi-factor screening of asset managers and direct co-investment opportunities to establish a validated pipeline.             |
| 05 | Institutional Structuring             | Designing commercial terms, multi-jurisdictional vehicles, governance rights, and fee structures aligned with institutional standards.              |
| 06 | Independent Fiduciary Diligence       | Executing rigorous legal, financial, and operational due diligence overseen by independent advisors and fiduciary experts.                          |
| 07 | Co-Investment Syndicate Alignment     | Structuring co-investor participation, capital pathways, governance roles, and counterparty agreements across institutional peers.                  |
| 08 | Committee Submission & Board Approval | Finalizing fully backed investment committee documentation and executive workplans for formal institutional authorization.                          |
| 09 | Transaction Execution & Close         | Legal execution, final fund documentation, capital deployment, and transactional close.                                                             |
| 10 | Ongoing Fiduciary Stewardship         | Active post-allocation monitoring, risk management, board reporting, and long-term asset stewardship across the investment lifecycle.               |

## Executive Programme Architecture and Schedule

The platform convenes senior executive leadership across ten focused working days over a two-week period in London (arrival Sunday 11 October, departure Saturday 24 October; weekend 17–18 October unmonitored). Designed for C-suite and investment committee leaders, the schedule balances intensive fiduciary review with operational continuity, yielding concrete board-level deliverables at each milestone.

| TIMELINE                                                                                                                             | STRATEGIC FOCUS & GOVERNANCE OBJECTIVE                                     | COMMITTEE-READY DELIVERABLE                                            |
|--------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------|------------------------------------------------------------------------|
| <b>Week One</b>                                                                                                                      | <b>Mandate Alignment, Risk Screening &amp; Origination Pathways</b>        | <b>Governance Stages 02 to 05</b>                                      |
| <b>Mon 12</b>                                                                                                                        | Executive alignment and institutional priority framing                     | Formal mandate charter & board decision framework                      |
| <b>Tue 13</b>                                                                                                                        | Mandate parameterization and risk appetite screening                       | Approved investment parameters & fiduciary triage matrix               |
| <b>Wed 14</b>                                                                                                                        | Executive Office Day – board & stakeholder consultation                    | Confirmed institutional consensus & governance sign-off                |
| <b>Thu 15</b>                                                                                                                        | Curated manager origination & opportunity mapping                          | Vetted opportunity longlist & multi-factor selection criteria          |
| <b>Fri 16</b>                                                                                                                        | Institutional structuring & execution vehicle design                       | Optimal transaction structure & governance terms                       |
| <b>Week Two</b>                                                                                                                      | <b>Fiduciary Diligence, Co-Investor Alignment &amp; Committee Approval</b> | <b>Governance Stages 06 to 08</b>                                      |
| <b>Mon 19</b>                                                                                                                        | Independent fiduciary diligence & counterparty review                      | Comprehensive diligence report & risk mitigation plan                  |
| <b>Tue 20</b>                                                                                                                        | Co-investment syndicate alignment & capital pathways                       | Co-investor framework, capital commitment structure & term sheet       |
| <b>Wed 21</b>                                                                                                                        | Executive Office Day – C-suite execution checkpoint                        | Refined execution workplan & escalated board decisions                 |
| <b>Thu 22</b>                                                                                                                        | Investment Committee & Board Pack compilation                              | Final board-ready submission pack & governance approval route          |
| <b>Fri 23</b>                                                                                                                        | Post-allocation roadmap & 90-day execution framework                       | Designated accountabilities, transaction milestones & closure timeline |
| Executive sessions run 09:00 to 17:00 on core strategy days and 09:00 to 13:00 on days with afternoon Executive Office availability. |                                                                            |                                                                        |

## Institutional Provisions and Strategic Support

- **Pre-Deployment Mandate Framing.** A dedicated technical briefing with your executive team to calibrate allocation priorities, risk parameters, and counterparty requirements prior to the London sessions.
- **London Executive Infrastructure.** Private governance workspace at the Institute of Directors, expert-facilitated working sessions, strategic briefings, C-suite roundtables, local executive transport, scheduled working meals, and complete institutional board packs.
- **Delegation Governance & Flexibility.** Institutions may tailor executive attendance across workstreams, provided designated senior representation is present for mandate definition, fiduciary triage, risk screening, and board recommendation sessions.
- **Strategic Stakeholder Engagements.** Subject to confirmation, optional briefings include parliamentary discussions at the House of Lords and targeted site visits to institutional infrastructure assets financed by UK and global asset owners.

## Participation Terms and Institutional Fee Framework

| FRAMEWORK ELEMENT                                                                                                                                                                                              | SPECIFICATION & GOVERNANCE SCOPE                                                                                                                                                                                                    |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Institutional Fee                                                                                                                                                                                              | £6,500 per participant                                                                                                                                                                                                              |
| Included                                                                                                                                                                                                       | Complete implementation workstream delivery across the two-week platform, structured C-suite sessions, private IoD governance workspace, local programme transport, catered working meals, and finalized board documentation packs. |
| Excluded                                                                                                                                                                                                       | International travel, accommodation, visa costs, insurance and personal expenses                                                                                                                                                    |
| Fee Basis                                                                                                                                                                                                      | Structured as a fixed mandate delivery fee rather than a per-diem attendance rate.                                                                                                                                                  |
| Procurement & Governance Documentation                                                                                                                                                                         | Formal quotation, pro-forma invoice, and institutional vendor onboarding packs issued upon request.                                                                                                                                 |
| Executive Submission Deadline                                                                                                                                                                                  | Friday, 2 October 2026 (subject to cohort capacity limits).                                                                                                                                                                         |
| Submitting a mandate application creates no financial obligation. Institutional participation is finalized upon formal written acceptance by Asset Owners Africa and executive authorization of the quotation. |                                                                                                                                                                                                                                     |

### Diplomatic & Entry Clearance

Delegates requiring UK entry clearance are advised to initiate diplomatic protocols immediately upon mandate confirmation and not defer to application deadlines. Official visa support documentation is issued immediately upon confirmation; AOA cannot influence visa processing timeframes.

### Execution Protocol and Onboarding

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- 1. Strategic Mandate Calibration Call.** A 20-minute executive briefing to align institutional allocation priorities and verify platform fit.
- 2. Procurement & Fee Issuance.** Issuance of formal quotation, pro-forma invoicing, and compliance vendor packs.
- 3. Mandate Confirmation & Onboarding.** Upon formal acceptance, delegation seats are confirmed, visa support documentation is issued, and pre-deployment technical sessions are scheduled.

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